

GLOMAC SECURITY AND PRIVATE INVESTIGATION SOLUTION COMPANY



GLOMAC SPI SOLUTION COMPANY

Business Proposal for Security Services



GLOMAC Security and Private Investigation Solution Company

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To Whom It May Concern:

It is with great pleasure herewith we submit our proposal for the provision of security services. We hope that this may be the start of an exciting and productive relationship on what promises to be a worthwhile project.

Glomac Security and Private Investigations Solution Company is an acclaimed firm of security agents with a reputation for both effective security solutions and the use of innovative technology in the protection of life and property. We have a portfolio of completed and on-going projects with particular emphasis on governmental security administration. We think that your project is well suited to our strengths and aspirations

Our Board of Directors respectfully requests that you study our proposal in detail. We are extremely interested in the project and we very much hope that you consider the Glomac Security team as a strong candidate for selection.

Yours Sincerely,

President, CEO

GLOMAC Security and Private Investigation Solution Company

Exceptionally Trained and Rigorously Screened

Uniformed Security Professionals

GLOMAC Personnel



Exceptionally Trained and Rigorously
Screened Uniformed Security Professionals

GLOMAC will provide you with certified, licensed, insured, and bonded Security Officers. Each Security Professional has been screened to the standards of the Nigeria Government Clearance Program

- I. Our pre-employment background investigation far exceeds that of most police department jurisdictions. In addition, **GLOMAC** has employed a staff psychologist to oversee the initial screening of our personnel, by implementing a pre-employment written psychological inventory and a psychological interview. Furthermore, our personnel all submit to a battery of aptitude tests, a 5-panel drug screening, and extensive in-service training regarding criminal law and police defensive tactics. Prior to commencement of a contract with **GLOMAC**, we will provide you with the full applicant investigation of each proposed security officer.

- II. **GLOMAC** offers, free of charge, supervisory personnel to insure strict adherence to our general orders and your rules, regulations and ordinances. **GLOMAC** supervisors are utilized as a liaison between **GLOMAC** and our clients. Supervisors are on duty 24 hours a day, 365 days per year for your convenience and will regularly make spot checks to prevent the issue of complacency. It is our belief that in order to assure the best quality of service that we stand by, we must keep close relationships with our personnel both on and off duty.



11. At **GLOMAC**, all of our security officers will be equipped with two-way radios or Equivalent to ensure constant communication with our management team

III. Each and every security officer will be in-serviced regularly regarding your specific site to further enhance the protection we provide.

GLOMAC has taken a unique approach to the business of contract security. Many of our competitors employ minimally screened and trained officers. Our approach involves a proactive theory of well-groomed, exceptionally trained, uniformed security officers. Our strategy entails several steps to mitigate the possibility and opportunity for theft of property, or injury to persons within the facility. The following is an overview of our Security Office Project.

Applicant Screening

IV. The quality we bring to your environment begins long before you see our security officers. The Board of Directors at **GLOMAC** has resolved to make the recruitment and training of our personnel the key to our success; in that, we conduct hiring initiatives on a regular basis with over 250 applicants per month, with an average of 12 new appointees. Most applicants are unable to meet our qualifications, which are equivalent to the Nigeria Government Clearance Program

TRAINING



GLOMAC conducts training that exceeds that of any of our competitor's programs. The knowledge of our management team is passed on to our new employees. In addition to the state mandated certification courses, **GLOMAC** personnel must attend:

- A. 40-hour Police Defensive Tactics Training
- B. 24-hour Patrol Techniques & Criminal Law
- C. 16-hour Customer Service Seminar

V. METHOD

Our uniformed security officers are trained to act as a criminal deterrent by adopting the principals of the C.P.O.P (community police officer program) methodology. Simply put, our guards are encouraged to be an approachable source of information to patrons, residents and employees.

VI. PATROL



The placement of our security officers is what generally places **GLOMAC** in the position to confidently describe the implementation of our security guards project as authentic. Our Security officers are trained to make visible foot patrols throughout their posts in undetermined patterns. We encourage our personnel to interact with your patrons and employees in addition to standing a fixed post.

COMPLIANCE



GLOMAC has developed a theory of “Enforcement through Reinforcement.” The management, having twenty combined years of security and law enforcement experience, has realized that prevention of crime can be accomplished by utilizing tactical approaches, rather than accusations and the traditional methods of our predecessors. The art of verbal judo is commonplace in our organization and has often been effective in deescalating volatile situations.

UNIFORMS

VII. Our uniformed security officers are outfitted with police-type uniforms. Our corporate general orders, require that our personnel keep their uniforms pressed and clean at all times. Their shoes are polished; military-style and men are clean-shaven with neat haircuts. Our female officers are held to the same standard. We pride ourselves on the appearance of our personnel, as they are representing our agency in your facilities.

Supervision

VIII. **GLOMAC** supervisory personnel are required to possess a minimum of 7 years of law enforcement experience. Our supervisors are charged with scheduling, assigning security posts, and acting as liaison between the Board of Directors and our client. Supervisory personnel are available to you 24 hours every day in order maintain quality assurance and customer service on behalf of **GLOMAC**.

24 Hour Customer Service



GLOMAC stands above our competitors by providing an open line of communication with our clientele 24/7 365 days per year

Our offices are staffed around the clock with customer service representatives for your convenience. While most of our competitors work from their homes, GLOMAC staffs fully functional offices. Our customer service representatives are not salespeople; they are security professionals assigned to light duty or administrative functions. Desk personnel are utilized as watch-commanders with full authority to make supervisory decisions for **GLOMAC**.

COST

GLOMAC will provide you with a forensic breakdown of our costing specifications.



GLOMAC maintains a philosophy that in order to retain the highest quality security professionals in the industry, we must compensate them commensurate to their qualifications. The Board of Directors has resolved to reduce our profit margin rather than decrease a security officer's salary. Our costing structure provides for a well-paid security professional and a conservative rate to our client.

LIABILITY

You can significantly reduce your liability with our ₦20 Million comprehensive Insurance Policies.



GLOMAC maintains insurance that is thirty times the minimum aggregate coverage obtained by most of our competitors. Our Legal Division recommends that in order to protect our assets as well as yours, we must maintain financial security in full force and effect at a level that far exceeds industry standard.

Understood the scope and schedule for many projects, **GLOMAC** has put together a first class team of security professionals who we think are particularly suited to the project. We have selected prospective supervisory personnel on their ability and suitability for the type of project, and of courses their availability to start right away if we are fortunate enough to be appointed.

WORKING TOGETHER

GLOMAC will partner with you in every stage of your project and act as both consultants and colleagues to work in a manner commensurate with both of our agency's relative skills bringing greatly enhanced value to the project.

Executive Protection



- Discrete Bodyguard Service
 - High Profile Individuals
 - Dignitaries / Celebrities
 - Bodyguard Service
- Residential Protection Details
- Corporate Protection Details

UNIFORMED SECURITY



- Healthcare Facilities
- Residential Complexes
- Corporate Buildings
- Colleges & Universities
- Retail Venues
- Parking Lots
- Governmental
- Bike Patrol
- Hotel Security
- Manufacturing & Industry
- Commercial Real Estate
- Other Industrial & Facilities

SPECIAL EVENT SECURITY



- Physical Safety and Security for Property
- Comprehensive Security Plan for Event
- Review of Guest Safety and Other Foreseeability Issues
- Crowd Control Tactics
- Maintain Guest List
- Secure the Front, Back Door and Parking Lot / Area
- Float throughout the Event

SECURITY TRAILER



- Security Trailer
- Patrol Division
- Security Trailer On Job 24/7 - 365
- Alarm Respond
- Crime report
- Daily Activity Report
- Incident Report
- On –Site Guard
- 24 Hour Field Supervisor
- 24 Hour Dispatch
- Foot Patrol

PRE-PROPOSAL INFORMATION PACKET

The purpose of this pre-proposal information packet is for our prospective clients to articulate their security needs. Simply put what are your needs? What, where, and why do you need security? The information that you provide us will help us understand your individual, corporate or company's security needs. The information we receive from your organization in this pre-proposal information packet will allow our security professionals to focus on your individual situation and security needs.

Next, if applicable, what are your realistic expectations, desired outcomes and measurable results? What type of business are you? What are the locations, times, dates, or the duration of your security needs? Please take your time and think this information through carefully. Be accurate and specific, and give us as many details as you can. The more we know, the better we can serve you and your security needs.

GLOMAC is client centered, and we offer a wide range of specialized security services that are individually designed to meet the needs of each client. The more information that you can provide for us in this pre-proposal information packet, the better we will understand your specific needs. This will allow our experts to address your individual needs, and for us to begin to build a personal, successful, and long lasting working relationship.

GLOMAC UNIFORM # 1



SIZE INFORMATION

Size	Shirt Length	Shoulder	Bust	Waist	Hem	Sleeve Length	
S	(cm)	75	48	110	102	102	25
	(inch)	29.53	18.90	43.31	40.16	40.16	9.84
M	(cm)	77	50	116	108	108	26
	(inch)	30.31	19.69	45.67	42.52	42.52	10.24
L	(cm)	79	54	122	116	116	27
	(inch)	31.10	21.26	48.03	45.67	45.67	10.63
XL	(cm)	85	57	128	122	122	28
	(inch)	33.46	22.44	50.39	48.03	48.03	11.02
XXL	(cm)	87	59	134	130	130	29
	(inch)	34.25	23.23	52.76	51.18	51.18	11.42

Size	Shoulder		Chest		Length		Sleeve	
	CM	Inch	CM	Inch	CM	Inch	CM	Inch
S	43.2	17	51.5	20.28	68.2	26.85	23.6	9.29
M	43.5	17.13	53.3	20.98	71.7	28.23	24.2	9.53
L	44.2	17.4	54.9	21.61	72.5	28.54	24.5	9.65
XL	45.9	18.07	55	21.65	76.7	30.2	26.2	10.31
XXL	46.2	18.19	60.9	23.98	78	30.71	28.9	11.38



GLOMAC UNIFORM # 2



**GLOMAC RESOURCE
LINK LIMITED**

**YOUR #1 SECURITY & PRIVATE INVESTIGATION
SOLUTION COMPANY**



GLOMAC SECURITY AND PRIVATE INVESTIGATION SOLUTION COMPANY

YOUR NEW SOLUTION TO SECURITY PROBLEMS

GloMAC Resource Link Limited is a parent company for our new security company founded in year 2015 by our own CEO Stephen Abaa



**GLOMAC SECURITY AND PRIVATE INVESTIGATION
SOLUTION COMPANY**

GLOMAC SPI SOLUTION CO.

Pre Proposal Information Packet (PPIP)

Your Company's Name _____

Address _____

Phone: Day

_____ Evening _____

Fax No _____

Best Time to Call _____

Type of Business _____

**Please give a good faith estimate as to the amount of billable hours per week your company will need for security _____

Approx. how many guards per day will you need _____

Names and Titles of Contact Persons:

1st _____

2nd _____

What is Your Time Line _____

Please give us (2) available dates and times for a proposal meeting; please allow enough time (approx. 15 – 20 min) for a meaningful and productive meeting.

First Date _____ Time _____

Second Date _____ Time _____

The name of the person or persons our representative or representatives will be meeting with _____

WHAT ARE YOUR COMPANY'S SECURITY NEEDS? _____

WHAT ARE YOUR REALISTIC OUTCOMES AND MEASURABLE RESULTS?

Use as much space as needed and feel free to use the backs of these pages if needed.

WHAT WOULD YOU LIKE TO TELL US ABOUT YOUR COMPANY / CORPORATION / INSTITUTION THAT YOU WOULD WANT US TO KNOW? _____

HOW CAN WE BEST SERVE YOU _____

Thank you for taking the time to fill out this pre-proposal information packet. We look forward to meeting and working with you.

Respectfully Submitted,

President, CEO

GLOMAC Security and Private Investigation Solution Company